Run Your Business Where Work Happens

Microsoft 365 keeps your people working naturally in Outlook, Teams, Excel, and OneDrive whilst Business Central provides the governed ERP foundation. Together, they close the "ERP-to-workflow gap" that drives delays, rework, and operational risk—shortening cycle times, improving cash flow, and delivering stronger control.

System of Record

Business Central governs orders, cash, inventory, and projects with full audit trails and permission controls

System of Work

Microsoft 365 powers daily collaboration in Outlook, Teams, Excel, and SharePoint where your teams already operate

Integrated Excellence

Seamless connection eliminates app-hopping, reduces errors, and accelerates decision-making across the organisation
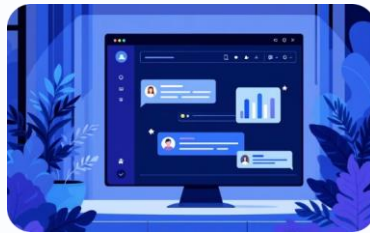
How It Works: High-Impact Touchpoints

These aren't theoretical concepts—they're practical integrations that deliver immediate value. Small implementation steps create big operational payoffs, especially with Edit in Excel and Teams cards.

Outlook + Business Central

View customer and vendor insights directly in the email. Create and send quotes and invoices without leaving your inbox. Full context at your fingertips when communicating with clients.

Teams + Business Central

Paste a Business Central link to create a live, interactive card. Add BC tabs to channels. Collaborate on orders, projects, and financial data without switching applications.

Excel + Business Central

Edit in Excel respects filters and publishes changes back to BC seamlessly. Ideal for mass updates, price lists, and data cleanup whilst maintaining full governance and audit trails.

Power Automate Approvals

Adaptive cards in Teams for approve/reject workflows with complete audit trail. Accelerate purchase orders, expense claims, and budget approvals with in-line decision-making.
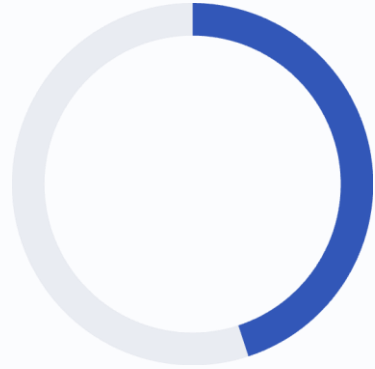
OneDrive Integration

Reports and attachments open in Word or Excel for the web. Secure sharing and co-authoring with proper version control. Note: review data residency guidance for your organisation.

Enterprise Controls

Feature-level enable/disable settings. Data-movement governance and permission inheritance from Business Central. Admin controls ensure security whilst enabling productivity.

Advantage
transform the way you work

Microsoft

Executive Outcomes That Matter

Integration isn't about adding more tools—it's about connecting decisions and execution to trusted data. When ERP context flows into the applications your teams use every day, measurable business value follows quickly.

Faster quote-to-cash

Context-rich selling and approvals reduce delays

Lower operational cost

Fewer handoffs and reduced rework

Better customer experience

Streamlined processes and faster response times

Advantage
transform the way you work

Microsoft

Copilot Impact + Measurable Outcomes

Artificial intelligence removes friction both inside Business Central and around it. Copilot acts as a teammate that speeds transactions and the collaboration surrounding them—turning data into action with less manual effort and greater accuracy.

Faster analysis

Chat over ERP data to create insights instantly

Time saved

On quote creation and approval cycles

Accuracy boost

Fewer manual corrections and data entry errors

Copilot in Business Central

Summarise customers, items, and orders to spotlight risks and next steps. Autofill fields with intelligent suggestions whilst you maintain full control. Sales Order Agent drafts orders from emails with human oversight.

Chat Over Data

Group, filter, and create analysis tabs quickly using natural language queries. No need to remember complex report parameters—simply ask Copilot what you need to know.

Microsoft 365 Copilot

Speeds collaboration around ERP data. Summarise customer threads and commitments in Outlook. Turn meetings into action lists in Teams. Explain variance and flag anomalies in Excel analysis.

Advantage
transform the way you work

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Advantage's Dynamics GP Archive Service

As many organisations move from Dynamics GP to Dynamics 365 Business Central, one critical challenge emerges: historic data. UK law requires retention of financial records for a minimum of 5–6 years, yet not all transactions migrate to the new system.

1	2	3
The Traditional Problem	**Our Managed Solution**	**Your IT Freedom**
Keep old GP servers running for years—maintaining hardware, security, backups, and patching long after you've stopped using the system daily	Host your GP environment in Microsoft Azure with secure remote access, automated backups, and enterprise security aligned to best practices	No requirement to maintain legacy infrastructure. Meet statutory and audit requirements without cost, risk, and hassle of old servers

What's Included in the Archive Service

- **Secure, remote access** from anywhere your team needs to retrieve historic records
- **Two concurrent GP users included** by default—sufficient for most organisations
- **Enterprise-level security** with Microsoft Azure infrastructure and best practices
- **Automated backups** and full disaster recovery protection built in
- **Scalable capacity** if you require additional concurrent users as needs evolve
- **Compliance confidence** for statutory retention and audit requirements

£360

Per month

Starting price for two concurrent users