



# Welcome to the Advantage Business Systems Dynamics Business Briefing day

## Microsoft Partner

Gold Enterprise Resource Planning  
Silver Cloud Customer Relationship Management  
Silver Customer Relationship Management  
Silver Midmarket Solution Provider

Microsoft  
Dynamics



# Welcome



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# Agenda for the Day



Time	Description	Presenter
10:00	Welcome to your Business Briefing Advantage Service evolution Advantage Marketing evolution	Justin Bown, Sales Director ABS David Whitham, Service Director ABS Richard Goddard, Marketing Director ABS
10:30	Microsoft & Dynamics Roadmap – 45 mins Q&A – 15 mins	Rob Pope, Microsoft
11:30	Coffee Break	
11:45	The changing Face of Technology (Discussing a customer case study on the migration to the cloud)	Christo Van Zyl, Managed Services Director Chesterfield
12:00	Room 1 - Making Tax Digital - 20 mins Avalara Room 1 - Reporting (Concur) - 20 mins Room 1 – Mimecast – 20 mins	Room 2 - Tips & tricks - Dynamics CRM – 20mins Room 2 - Tips & tricks - Dynamics GP - 20 mins Room 2 - Tips & tricks - Dynamics NAV- 20 mins
13:00	Lunch & Opportunity to speak with 3 <sup>rd</sup> party suppliers	
14:00	Room 1 - Power BI Dashboard in a Day - Simon Room 1 – Jet Reports & Budgeting - Simon	Room 2 - Marketing Automation – Dean James Room 2 - PowerBI for CRM – Will Debose
15:00	Break	
15:15	Intelligent Edge and Product Roadmaps	Martyn & Padraig
15:45	D365 to Business Central Power Demonstration	Justin & Dave
16:15	Close session & presentation	Justin & Dave
16:30	Drinks reception	
17:30	Close	

# Our hope for today....



- Understand the Microsoft roadmap and their investment for the future
  - This will be covered by sessions covering
    - Dynamics GP, Business Central and D365 Customer Engagement (CRM)
    - Cloud Migrations and when its right for your organisation
    - Solutions that solve business issues around
      - Best practice
      - Customer engagement
      - Making tax digital
      - Business Intelligence reporting
- Understand how Advantage can help transform the way you work through the use of technology

# Advantage Partners



- Available during lunch today will be a small selection of our key partners
  - Draycir - Credithound
  - Concur – Expense solutions
  - Avalara – Tax solutions especially “Making tax Digital”
  - Mimecast – email protection



Meet some of our Partners today:



SAP Concur



mimecast®

Avalara



Credit Hound

A DRAYCIR product



Spindle Self Serve

A DRAYCIR product