



## Transitioning to the Cloud

**Martyn Kemp**

**Padraig Kelly**

**New Business & Account Managers**



Microsoft Dynamics 365

Office 365

Azure

Gold  
Microsoft  
Partner





# Transitioning to the Cloud – the How & Why



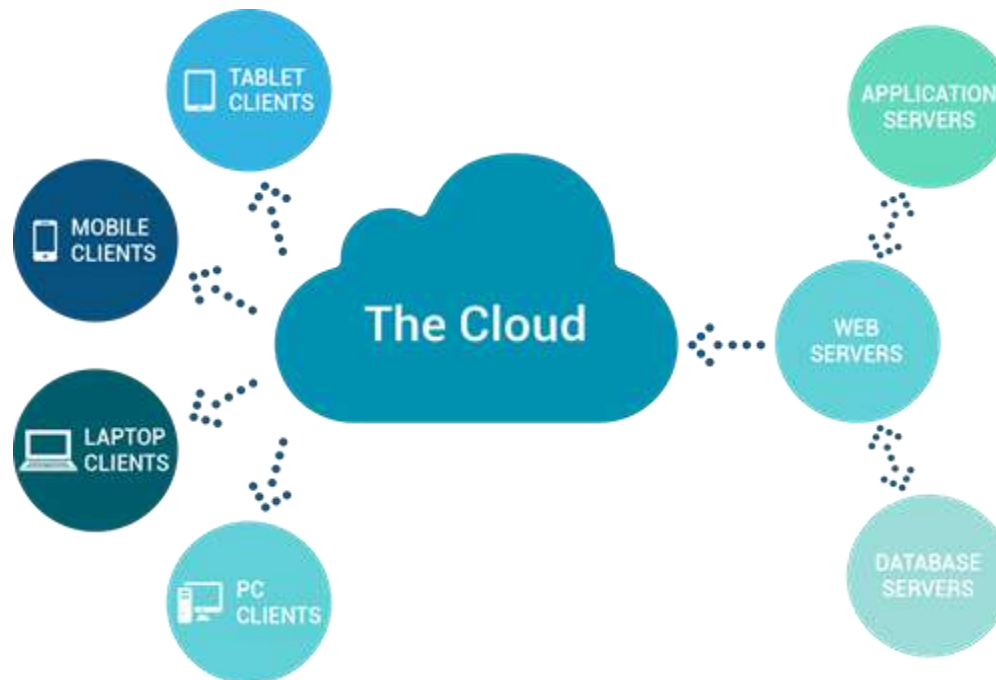
- Definition of the ‘Cloud’
- How Cloud computing evolved
- Pros & Cons of the Cloud
- Microsoft Azure Cloud and Partial Cloud
- Relevance to those not on the Cloud



# Definition of the Cloud

## Cloud = Internet-based computing

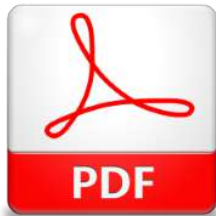
- Servers, storage and applications — are available to an organisation's computers and devices via the Internet



# Cloud - Servers

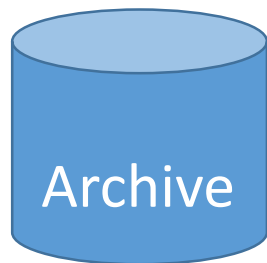
Company

Cloud



# Cloud - Storage

Company



Cloud





# Cloud - Applications

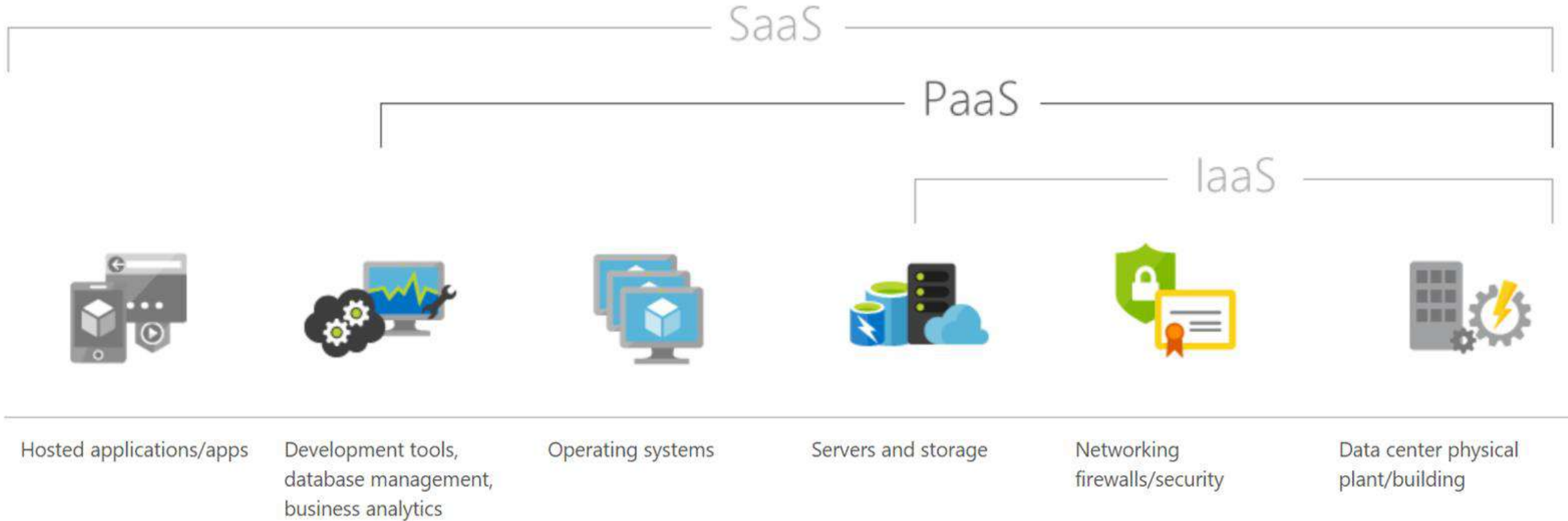
Company



Cloud

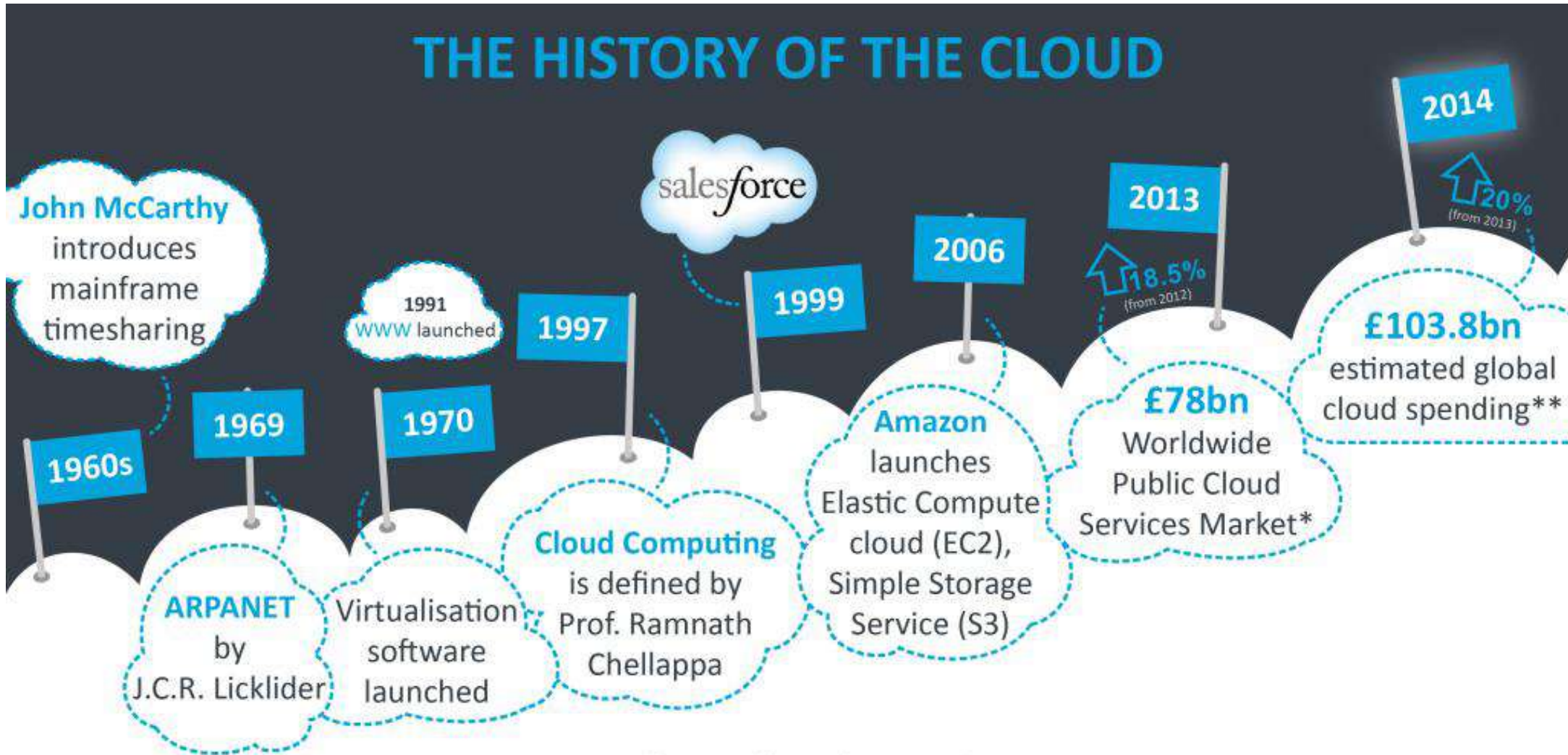


# Cloud IaaS, PaaS & SaaS





# Cloud Evolution



\* Gartner, \*\* Constellation Research

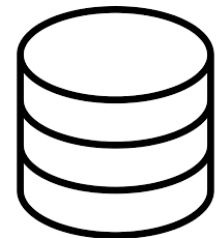
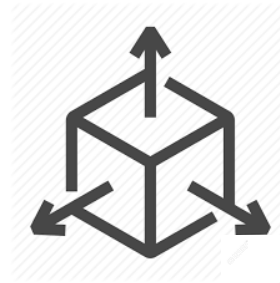




# Pros of the Cloud



- **Accessibility**
- **Cost savings**
- **Disaster recovery**
- **Scalability**
- **Speed**
- **Storage immortality**





# Cons of the Cloud



- Security and privacy
- Bandwidth limitations
- Vulnerability to Attacks
- Data Management
- Lifetime costs
- Compliance



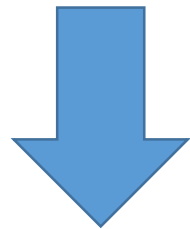


Gold  
Microsoft  
Partner  


# Do the Pros outweigh the Cons?



- Investment by Microsoft in Azure
- SaaS applications – Office 365, Dynamics Business Central, CRM, etc
- Predicted global growth to over £400 billion over the next couple of years



YES



# Partial Cloud an option?



- The simple answer is absolutely **YES**
- Advantage provide:
  - Cloud backups for on-premise applications
  - Hosting of finance applications - Dynamics GP, Dynamics NAV and Business Central on Microsoft's Cloud servers
  - Archiving of legacy data and systems
  - Migration of on premise Office to Office 365
  - etc



# Those not on the Cloud

- Consider whether Advantage can assist in deploying a partial Cloud solution
  - Backups of your existing applications
  - Hosting of existing applications
  - Provide a Disaster Recovery option
  - Etc
- Consider migrating to a full Cloud finance / ERP solution such as Business Central

# Partial Cloud Examples

- Test Environment (project work)
- Employee expense solutions
- Payroll and HR self service solutions ( e.g. Jane Systems).
- Reporting ( e.g. BI360 or Jet Hub).
- Budgeting and Forecasting ( e.g. BI360)
- P2P and eProcurement solutions.
- Timesheets and Professional services (systems@work).



Gold  
Microsoft  
Partner  


# Contact



Martyn Kemp – Dynamics NAV / Business Central Business Development



[martyn.kemp@advantage.co.uk](mailto:martyn.kemp@advantage.co.uk)



Padraig Kelly – Dynamics GP Account Manager



[Padraig.kelly@advantage.co.uk](mailto:Padraig.kelly@advantage.co.uk)



Find out more about Advantage by visiting:

[www.advantage.co.uk](http://www.advantage.co.uk)